



Acorel Sales Accelerator

(powered by SAP Sales Cloud)

Package Scope

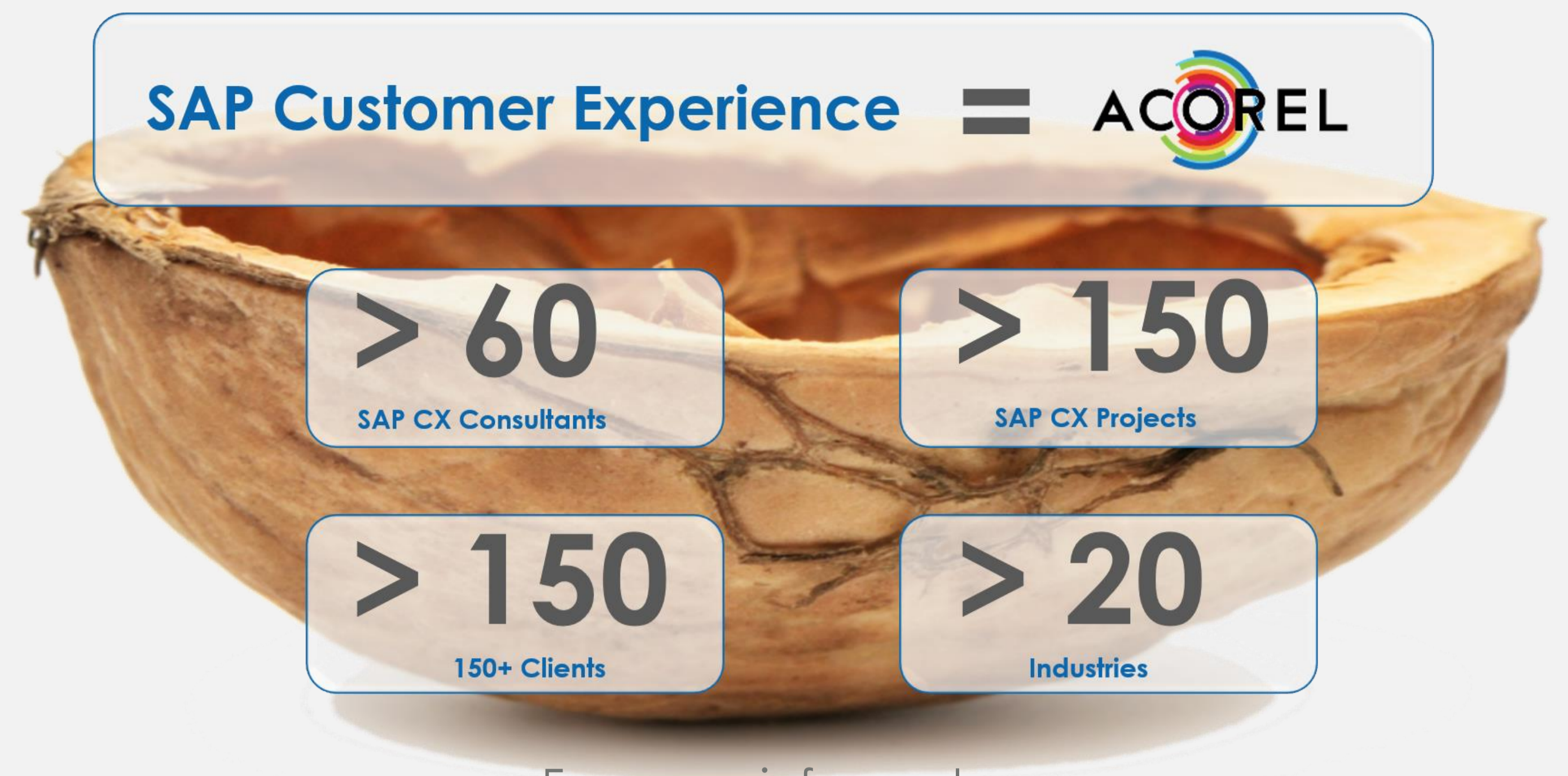
- **All salesdata in one place:** Integrate sales-related information from MS Outlook & SAP ERP to access data for your sales process.
- **Get better insights:** Full view of current pipeline with realtime insights. Quickly schedule new actions to manage accounts & upcoming customer activities.
- **The personal touch:** Monitor targets with personalized reports & dashboards. Zoom into each step of the sales process for more personal and relevant contact.
- **Sales at your fingertips:** Manage sales activities 24/7 on any device. Get your sales-data at one glance to increase productivity & decrease your sales administration.



VALUE PROPOSITION

- Manage prospects and buying customers and sell them the right products at the right time.
- Get to know everything about your customers by keeping track of every step they take. Of their leads & opportunities, sales orders, latest visits and their complaints.
- Access all relevant sales information by synchronizing your sales processes with your front & back office.
- Accelerate sales productivity by simplifying sales tools and accessing information on any device.
- Implementation by highly experienced consultants with focus on SAP Sales -, SAP Service -, SAP Commerce - and SAP Marketing Cloud.

ACOREL IN A NUTSHELL



For more info, go to: acorel.nl/sales

DEPLOYMENT TIME & PRICING*

Acorel Sales Accelerator		
BASIC €25K* € 50,- p.u.p.m	EXTENDED €50K* € 100,- p.u.p.m.	PREMIUM €60K* € 170,- p.u.p.m.
<ul style="list-style-type: none"> ✓ Account & Contact Management ✓ Pipeline Management ✓ Visit & Task Management ✓ Analysis ✓ Mobility ✓ Basic Outlook Integration ✓ Train the trainer ✓ Data Migration 	<ul style="list-style-type: none"> ✓ BASIC + Integration with master data (account & products) for 1 sales area in SAP ECC or S/4HANA + Sales Complaint Registration <p><small>* All prices in Euro's. License price is based on standard SAP price list. Implementation price without custom development. Acorel Terms and Conditions may apply. Do contact us for a complete quote.</small></p>	<ul style="list-style-type: none"> ✓ EXTENDED + Integration with quotes or orders for 1 sales area in SAP ECC or S/4HANA + Extended Outlook Integration <p><small>* All prices in Euro's. License price is based on standard SAP price list. Implementation price without custom development. Acorel Terms and Conditions may apply. Do contact us for a complete quote.</small></p>
6 weeks	10 weeks	14 weeks

DELIVERY APPROACH

ACOREL SALES ACCELERATOR (powered by SAP Sales Cloud) DELIVERY APPROACH

